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# API MONTHLY REPORT

**VEGA GROUP**

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# APIS Monthly Report

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Objective

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## ● Overview

Into October, the meeting forum is more concentrated, some manufacturers end of the year settlement has the possibility of sprint sales, a positive impact on the upstream and downstream of the industry, the breeding terminal has also picked up. Market expectations are positive. The north entered the heating season, environmental protection policy may be tightened.

Cephalosporins market demand is stable, market share dominated by enterprises in Shandong, the unit price of this product is generally high, the recent price is relatively easy to accept. Doxycycline Hydrochloride, some manufacturers are slightly tighter than usual, the price is slightly up. Oxytetracycline, Oxytetracycline Hydrochloride, as the upstream raw material of Doxycycline hydrochloride this period is also concerned about the tightening of market demand. Tilmicosin, Tilmicosin Phosphate, recently began to be active, Quinolones have been relatively firm in the first three quarters, the aquatic industry is about to enter the off-season, some enterprises inventory clearance, the market may fluctuate later.

## ● Exchange Rate

The exchange rate is stable at 1USD = 7.18RMB, 1EUR=7.01RMB.



## 1. Macrolide Series :

### Tylosin Tartrate/ Tilmicosin Phosphate:

**Tylosin Tartrate:** With the coming of peak demand season, the prices of Tylosin, Tilmicosin and Tilmicosin Phosphate have become active recently. Influenced by the rising demand and market environment, the prices have increased.

**Market price:**

**Tilmicosin Base:** USD47.4/KG

**Tilmicosin Phosphate:** USD44-45/KG

**Tylosin Tartrate:** over USD35.5/KG

**Tiamulin fumarate:** Price is stabilized at the bottom, Market price is USD25.3-27.7/KG, down about 27% compared to the same period last year. Multiple price cuts failed to stimulate the market transaction volume, and the later trend can continue to pay attention.

**Erythromycin Thiocyanate:** Erythromycin thiocyanate, which continued to lead the market, was quoted at high level, up 8.2% year on year and 1.8% on a month-on-month basis. In 2022, the overall price is on the upward trend, the supply of goods is stable, and the market scale is gradually expanding.

The market price is USD51-52/KG.

**Azithromycin:** Azithromycin, bottoming out at the end of September, after resuming the offer jumped up, mainly by the raw material erythromycin thiocyanate supply tension and end customer demand rebound, the current mainstream manufacturers offer USD99-107/KG or so; follow-up can be concerned about the supply of raw material erythromycin thiocyanate and the speed of consumption of inventory on the market.

## 2. $\beta$ -lactams Series :

Due to the increase in the price of tetrahydrofuran as raw materials and the increase in order demand, the prices of ceftiofur hydrochloride and ceftiofur sodium are increased respectively. According to the annual market fluctuation law, the prices are expected to continue to rise in a

short time.

Currently, the domestic market demand for ceftiofur hydrochloride is increasing, and the delivery is tight. The current delivery date of Qilu has reached the end of November, while the transaction price of other manufacturers is around USD155/KG in about half a month.

**Amoxicillin:** The quotations the market continues to be stable, this year's rise is rare, as a broad spectrum product, the pace of adjustment in the later period, the pace needs to be steady.

**Amoxicillin sodium:** Market volume is small and stable.

**Ampicillin/ Ampicillin sodium:** The high level is stable, ampicillin USD34.0/KG from January to September 2022, ampicillin and ampicillin sodium showed stable growth.

### 3. Aminoglycosides Series :

**Neomycin sulfate:** It is predicated to be stable and little weak recently. Stock is well prepared but demand is weak still, the price is around FOB USD 11.5-12.5/KG.

**Gentamicin sulphate:** The demand during Q3-Q4 will be higher, the inquiries are keeping active, manufacturers are rising around USD5/KG in the market, right now the price is around USD 161-164/BOU.

### 4. Tetracyclines Series :

**OTC HCL:** Raw materials keep stable, most of mfg are in regularly production right Now demand is low. Current market price is around USD13-13.5/KG, Market is stable now, pls pay attention to market and supply change.

**Doxycycline HCL:** Market start to be hot after long time decline, customer buying is become better, market price is around USD63-65/KG. Supply is become tight, Market recently is keep stable.

## 5. Amido alcohols Series :

**Florfenicol:** In September, the price is stable and market price is around USD59.0-60.0/KG. The demands are little weak but raw materials are still tight and some manufactures are not resume to quote yet. For next, it will keep stable in the whole, and pay attention on the supplying status.

## 6. Lincomamides Series :

**Lincomycin Hcl:** Lincomycin is stable. Market price is at around USD37.5-41.0/BOU according to different factories. The demand is low recently.

## 7. Quinolones Series :

**Enrofloxacin/ciprofloxacin :** The price was firm in the first three quarters of the year, and the price is slowly decreasing as enter the off-season, at this stage Enrofloxacin USD28/KG and Ciprofloxacin Hydrochloride USD26/KG.

## 8. Sulfonamides Series :

**Sulfadiazine (sodium)/Sulfamethazine (sodium):** Sulfadiazine and Sulfadimidine, base on the previous low cost, current mainly stability, downside space is not much. Factory supply is sufficient now. At this stage Sulfadiazine USD25.1/KG, Sulfadimidine USD12.9/KG. It can consider.

## 9. Nitrofurans Series :

**Furaltadone/Furazolidone:** The supplying and production from main makers are stable, and lead time is in Oct. FURALTADONE market price is around USD21.0/KG. FURAZOLIDONE market price around USD14.5/KG.





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